



# DRIVE SMARTER BUSINESS DECISIONS WITH INSIGHT INTO YOUR AGREEMENTS ACROSS THE ENTERPRISE

Introducing DocuSign Intelligent Insights  
powered by Seal Software

As your business grows, so does the complexity of managing your agreements. Without an efficient way to oversee the multitudes of documents scattered across your enterprise, you may be taking on unnecessary risk and have limited metrics for optimizing business practices. When you add in the inevitable ad hoc or legal review, your problem becomes painfully clear — with each request comes weeks to months of tedious, manual investigation.

**DocuSign Intelligent Insights gives 360-degree visibility into agreements to help you uncover organizational risks, obligations and opportunities.**

- Dramatically accelerate review times from months to days
- Increase the accuracy and breadth of reviews
- Bring non-standard and rogue agreements back under control
- Reduce the risk of non-compliance with regulatory requirements and changing corporate standards
- Gain actionable insights for business processes improvements

## Machine Learning for a Smarter and Faster System of Agreement

DocuSign has partnered with Seal Software to incorporate the industry's foremost AI-powered contract analytics capabilities — dramatically improving the speed, accuracy and volume of your



Custom reports and dashboards help eliminate blind spots, surface risk points, and deliver the insight you need to respond quickly to emerging trends.



analysis. Intelligent Insights pulls in agreements from anywhere so that you can extract the envelopes and clauses that matter. You can easily build side-by-side comparisons to quickly drill down on inconsistencies and opportunities. Plus, the system employs narrow focus AI so that subsequent extractions get smarter as you go.

## Use cases

- Procurement and Sourcing
- M&A / Strategic Restructuring
- Governance, Risk and Compliance
- Legal Operations
- Revenue Optimization and Operations

## Key capabilities

- **System-wide document access:** Gain visibility into documents, regardless of where they reside. Access envelopes and digital agreements in all DocuSign accounts, as well as external resources like Box, Dropbox, OpenText and Sharepoint.
- **Advanced envelope and document search capabilities:** Generate comprehensive results by using full-text and envelope metadata search options. Intelligent Insights drives search accuracy by employing natural language processing, grouping, stem/no stem, wildcard and proximity and Boolean search. OCR, indexing and de-duplication.
- **Standard and custom metadata and clause extraction policies:** Choose different AI-driven options to pinpoint specific contract language. Intelligent Insights comes with 20+ pre-built standard terms and clauses common to most contracts. Or, create your own ad hoc or custom extraction policies.
- **Specialized use cases:** Accelerate your ability to address common business initiatives with optional, pre-defined extraction packs for specialized use cases like GDPR, M&A, lease compliance and procurement.
- **Robust business insight reporting and dashboards:** Maintain visibility into your System of Agreement with our data visualization and reporting engine. Internal business users can configure custom reports and dashboards with ease.

## GDPR Compliance Pack, powered by Seal Software

The GDPR Compliance Pack is a purpose-built add-on that helps you accelerate and maintain GDPR compliance. It includes:

- Pre-built policies and algorithms to train the Intelligent Insights AI engine to detect GDPR issues, such as data breach and privacy
- The ability to fine tune algorithms to align to your unique industry and corporate needs
- Regular updates of rules and policies to seamlessly incorporate newly promulgated requirements

### About DocuSign

DocuSign is changing how business gets done by empowering anyone to transact anytime, anywhere, on any device with trust and confidence. DocuSign keeps life moving forward.

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