

Close Deals Faster with DocuSign for Microsoft Dynamics CRM 2011



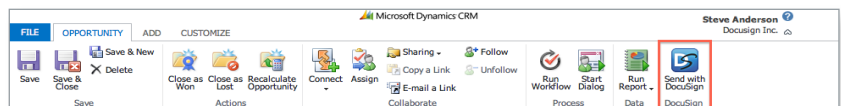
DATASHEET

Close it in the Cloud™

DocuSign® is the global standard for electronic signature, offering the easiest, fastest, most secure way to send, sign, track and store documents in the cloud. Integrated with Microsoft Dynamics CRM, DocuSign helps Dynamics CRM customers close business faster. Your customers can sign documents from any browser, including mobile devices, within minutes—and update Dynamics CRM data at the same time.

Increase productivity

Sending a document for electronic signature is simple from Microsoft Dynamics CRM 2011. Just click the “Send with DocuSign” button that is integrated into the ribbon to easily send documents synched with account, contact, lead, opportunity, and custom entity data in Dynamics CRM. DocuSign handles many different scenarios, including:



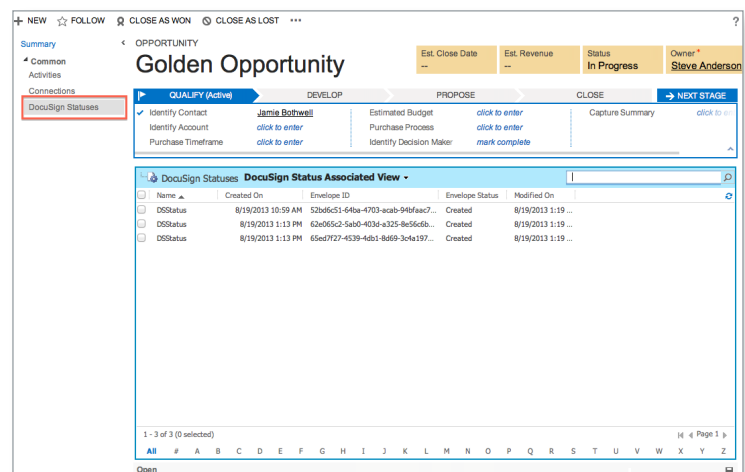
- Counter offers
- Multiple signers
- Confirmation of a signer’s authority to sign
- Specified signer routing order
- Designation of specific fields as negotiable
- Delegation of signing responsibility to others

Gain more control and visibility into the process

DocuSign provides an audit trail of edits, and notifies every signer when a document has been changed. This helps streamline a negotiation, reduce errors, shorten the sales cycle and lower cost.

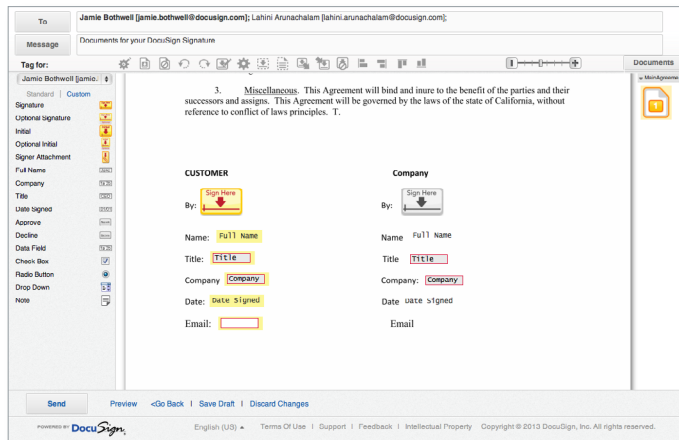
With DocuSign, you can see in real-time who has received, reviewed, and signed a document. You can easily:

- Check status from within the entity you sent the document(s) from
- Receive notification via email to confirm a document has been completed or declined



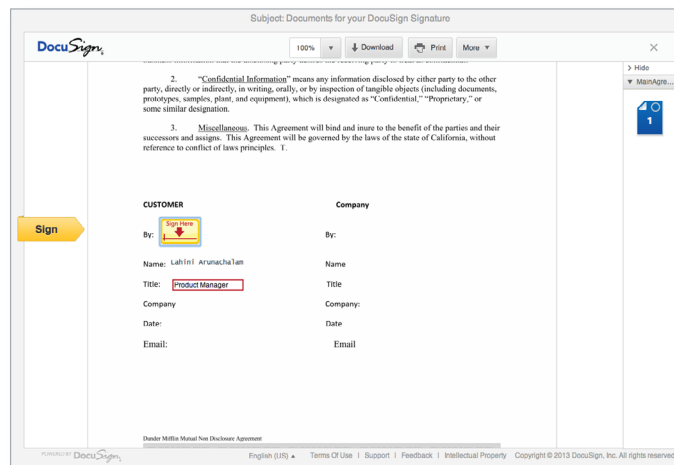
Increase revenue

Designed for sales, there's nothing new to learn with DocuSign.



- Documents are auto-routed to the right people, with reminders & expiration times
- Decision makers can review & approve documents within minutes
- Signed agreements are legally binding and backed by a court-admissible audit trail

DocuSign warrants compliance with the December 1999 Federal E-SIGN Act, which established a Community framework for the user of electronic signatures on electronic contracts in the United States. DocuSign's advanced signature is ready and legal to accelerate the speed of business.



Additional customization opportunities

DocuSign is a platform designed and built for flexibility. DocuSign can be easily configured or customized to integrate with nearly any business process. DocuSign ships a complete set of APIs along with documentation and a world class SDK to make extending any workflow a breeze.

Ready to get started?

DocuSign for Microsoft Dynamics CRM 2011 is free to download and requires a DocuSign Workgroup or Enterprise account to use. Existing customers can connect DocuSign for Microsoft Dynamics CRM 2011 with their existing account. New customers are provisioned a trial and can send their first 50 envelopes for free. Once the free trial is complete, new customers can contact DocuSign at 1.877.720.2040 to upgrade to a Workgroup or Enterprise account.

About DocuSign

DocuSign® is the global standard for electronic signature®. DocuSign accelerates transactions to increase speed to results, reduce costs, and delight customers with the easiest, fastest, most secure global network for sending, signing, tracking, and storing documents in the cloud.