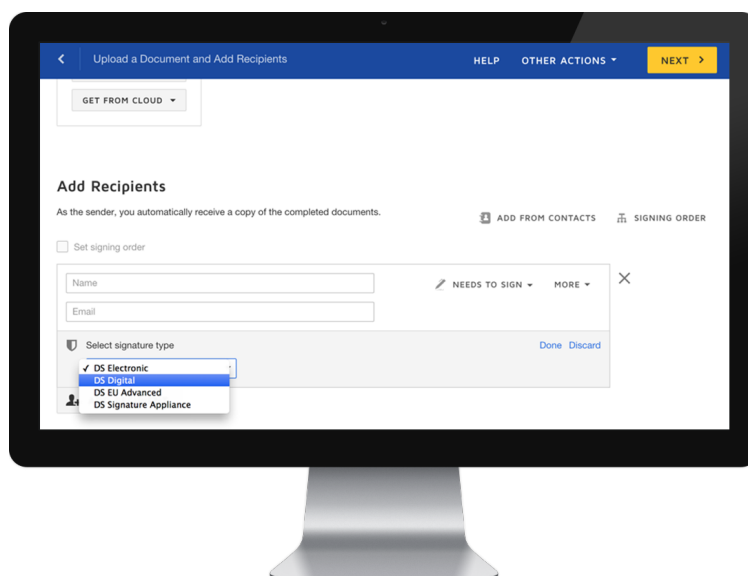


Move your business forward with DocuSign's powerful business solutions and cloud-based eIDAS-compliant eSignatures



While digital transformation is historically high on the agenda for European organizations of all sizes, companies had to focus on eSignature compliance in each EU member state instead of choosing the best solution for their customers. As of 1 July 2016, the new EU-wide eIDAS regulation has simplified and standardized eSignatures laws, promoting a single digital market in the EU. The result accelerates Europe's digital transformation and facilitates electronic commerce with the rest of the world. You can learn more about the new eIDAS regulation by reading [DocuSign's eIDAS whitepaper](#).

DocuSign Standards-Based Signatures Ensure Companies of All Sizes Can Compete at Speed and Scale in the EU

DocuSign Standards-Based Signatures allow you to complete approvals, agreements and transactions faster using DocuSign's powerful workflows, all while staying compliant with eIDAS. DocuSign Standards-Based Signatures offers cloud-based digital certificates to your signers real-time at the time of signing, improving signer experience and reducing IT complexity associated with in-house digital certificate management. You can build end-to-end business processes using DocuSign's pre-built integrations or APIs to save time and money.

DocuSign Standards-Based Signatures Provides All eSignature Types Defined under eIDAS, including Advanced and Qualified eSignatures

The eIDAS regulation defines three types of eSignatures: Standard eSignature, Advanced eSignature and Qualified eSignature. Standard eSignatures have the least signer ID proofing requirements, and Qualified eSignatures have the highest ID proofing requirements and is the legal equivalent of a handwritten signature. Different types of transactions require different type of signatures, as determined by each EU member state's national law. DocuSign offers all three eIDAS-compliant eSignatures in the cloud and mobile to fit all of your business use cases, ranging from common everyday transactions to legally regulated EU transactions.

Figure 1: DocuSign’s EU Standards-Based Signatures Portfolio, with Compliant Standards*

Express Signature "for everyday, global transactions"	EU Advanced Signature "for high-value, EU transactions"	EU Qualified Signature "for legally regulated EU transactions"
<p>Embedded Standards:</p> <ul style="list-style-type: none"> ✓ X.509 PKI (Digital Certificate and Signature Technology) ✓ RFC 5280 – PKIX ✓ ISO 32000-1 ✓ PAdES B-B ✓ ETSI EN 319 142 ✓ FDA 21 CFR Part 11** 	<p>Embedded Standards:</p> <ul style="list-style-type: none"> ✓ X.509 PKI (Digital Certificate and Signature Technology) ✓ RFC 5280 – PKIX ✓ ISO 32000-1 LT ✓ ETSI EN 319 411-1 ✓ ETSI EN 319 421 ✓ Adobe Approved Trust List 	<p>Embedded Standards:</p> <ul style="list-style-type: none"> ✓ X.509 PKI (Digital Certificate and Signature Technology) ✓ RFC 5280 – PKIX ✓ PAdES B-LT ✓ ETSI EN 319 411-2 QCP-n-qscd (Qualified Electronic Signature) ✓ ETSI EN 319 421 ✓ Adobe Approved Trust List ✓ EU Trusted List Service Provider (TSL) ✓ Qualified Signature Creation Device

*Qualified Signature is currently available via integrations with 3rd party TSPs.
**Configurable Option

DocuSign has published a comprehensive eSignature Legality Guide to help you learn the facts about current eSignature laws, local legal systems and electronic signature technology preferences and requirements for countries around the world. It is available at www.docusign.com/how-it-works/legality/global.

Sign Using Identities and Digital Certificates that Work for Your Business

A critical component of Standards-Based Signatures is the way you identify your signers. DocuSign has architected Standards-Based Signatures to support the signer identity preferences of your business. We don’t dictate the model you need to use; we adapt to the model that works best for you.

DocuSign provides a choice of native and third-party identity management services through DocuSign’s Trust Service Provider Partner (“TSP”) Program, which includes multiple providers in the EU. The TSP program brings companies that specialize in electronic ID and trust services into a European ecosystem to provide the full range of eIDAS-defined signature types through the DocuSign platform.

DocuSign Standards-Based Signatures Meet Broadest Set of Regulated Use Cases in the European Union

Financial Services	Insurance	Life Sciences and Healthcare	Other
<ul style="list-style-type: none"> • Account openings • Partner and vendor agreements • Consumer loans • Investment banking • Private banking 	<ul style="list-style-type: none"> • Insurance agreements • Contracts of inheritance • Trusts • Pensions 	<ul style="list-style-type: none"> • Clinical research portals • Manufacturing quality management • Medical records, evidence 	<ul style="list-style-type: none"> • Human resources documents, like termination and temporary worker agreements • Engineering change process / approvals • Many more...

To learn more, contact a DocuSign sales representative.

For more information

To learn more about how DocuSign can help you streamline multi-document agreements contact your account executive or email sales@docusign.com.

US: +1.877.720.2040 | EMEA: +44 203 714 4800

DocuSign is changing how business gets done. DocuSign empowers anyone to transact anytime, anywhere, on any device with trust and confidence. Our eSignature software and Digital Transaction Management platform enable organizations of every size, industry and geography to accelerate contracts, approvals and workflows. DocuSign keeps life and business moving forward.