

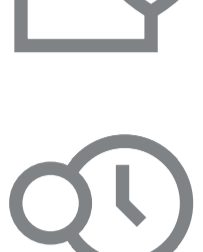
You need a modern system of agreement. Here's why.

Achieving business priorities requires an automated, connected agreement process. The DocuSign Agreement Cloud digitally transforms how you prepare, sign, act on and manage agreements.

Top priorities for organisations today



Strengthening security and compliance 78%



Improving customer experience 74%

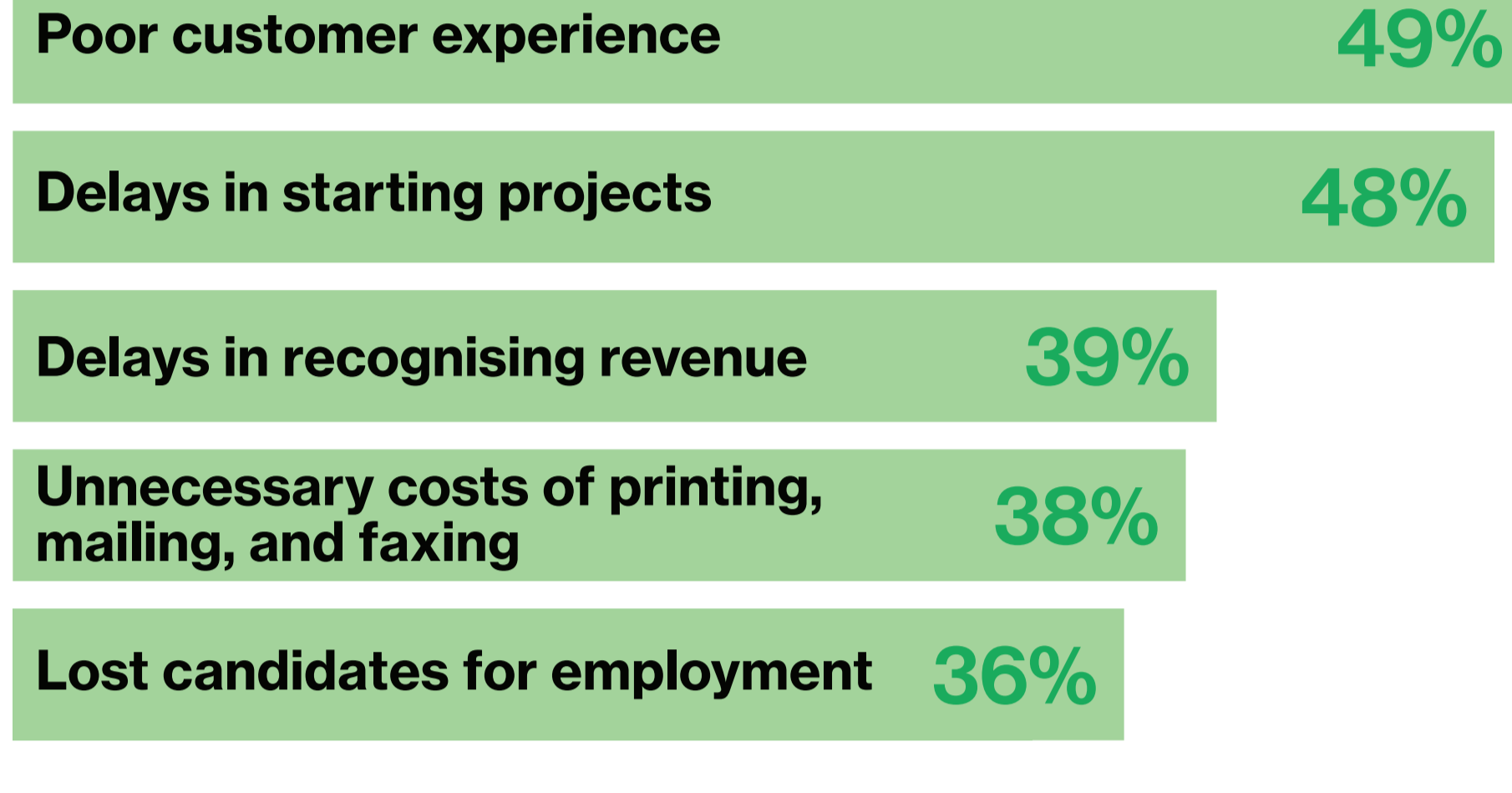


Increasing business agility 69%

To what extent are the following initiatives priorities for your company in the next year?

But there's a problem. Inefficient and manual agreement processes block business success.

Top consequences of outdated processes



In the past year, which of the following consequences has your organisation experienced as a result of inefficient and/or manual agreement processes?

Top problems you encounter with paper-based processes

When preparing agreements

- 1** Inefficiency from re-entering data from systems to agreements
- 2** Rework due to errors
- 3** Difficulty maintaining security and compliance

When signing agreements

- 1** Lack of visibility
- 2** Delays due to errors
- 3** Delays in routing and obtaining signatures

When acting on agreements

- 1** Manual routing of agreements
- 2** Rework due to errors
- 3** Inefficiency from re-entering data from agreements to systems

When managing agreements

- 1** Lack of visibility
- 2** Inability to search all text effectively in agreements
- 3** Risk

The DocuSign Agreement Cloud automates and connects the entire agreement process to help organisations reach their business goals.

Results for a pharmaceutical company using DocuSign



15 minutes to get a contract signed, compared to days or weeks.

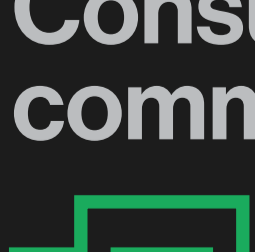


£20 saved with each digital envelope, multiplied by...



300,000+ digital envelopes in the last year.

To learn more, download *The State of Systems of Agreement, 2019*, a Forrester Consulting Thought Leadership Paper commissioned by DocuSign.



The State of Systems of Agreement, 2019