
Agreement Cloud for Brexit Readiness

As the Brexit deadline approaches, organisations are evaluating how the United Kingdom's exit from the European Union will impact their operations. Whilst there is still no certainty around what Brexit will mean, one thing is certain: businesses that sell to and buy from the EU need to understand what's in their contracts and have the ability to quickly update them.

But how does an organisation precisely and efficiently review and potentially renegotiate and execute thousands of contracts? And, further, how does an organisation avoid having to manually re-review those same contracts as subsequent changes roll out under Brexit?

The **DocuSign Agreement Cloud** can help. Here are 3 key strategies critical to Brexit readiness.

Identify risk areas across all your contracts automatically

Business relationships are defined by agreements – and assessing the impact of Brexit on a business starts with knowing what's in those agreements. But manually reviewing contracts spanning corporate shared drives and repositories is time-consuming, highly expensive, and prone to user error and subjective bias.

DocuSign Intelligent Insights, powered by Seal Software, uses AI-driven analysis to provide 360-degree visibility into your agreements, regardless of where and how they're stored in your enterprise. To start, it creates a central, searchable index of your agreements, with built-in OCR (Optical Character Recognition) to make even imaged agreements searchable. Then, Intelligent Insights applies sophisticated machine learning to extract contract clauses and terms by concept, spotting issues and trends that mere text search would miss. What's more, Intelligent Insights' pre-built **Brexit extraction pack** automatically identifies a range of contract provisions that may be significantly impacted by Brexit:

With search-by-concept, side-by-side term comparison, and visualised reporting dashboards, Intelligent Insights makes it easy to gain a comprehensive understanding of your contracts and drill down to those that need attention – all whilst saving cost and reducing the time to start Brexit readiness programmes.

Brexit Timeline

12 December 2019

General Election

31 January 2020

Brexit Day

31 December 2020

Transition period ends

1 January 2021

Agreement on future relations expected to enter in force

Intelligent Insights automatically extracts contract terms that may be significantly impacted by Brexit

Governing Law Jurisdiction

Dispute Resolution

Territory Definitions & Locations

Currency & Pricing

GDPR

General Regulations

Taxes & Tariffs

Termination & Renewals

Transition Services

Force Majeure

Generate and negotiate new and revised agreements easily

Once you've identified the clauses and elements to be modified within your agreements, you'll need to amend and re-negotiate contract terms. Traditionally, "re-papering" agreements with a range of business partners and service providers was a painstaking, costly, and error-prone process. **DocuSign CLM** streamlines this process by automating contract creation, negotiation, and approval. DocuSign CLM helps you efficiently build contracts by leveraging previously-approved clause language and source data from your enterprise systems; it also helps shepherd agreements through complex negotiations and proprietary workflows to gain approval.

Get consent and sign new and revised agreements quickly and efficiently

When time is of the essence and risk abounds, agreements revised for Brexit readiness need to be executed in an efficient, reliable, and legally-binding way. **DocuSign eSignature** provides reliable enforceability of revised agreements with time-stamped, tamper-evident, and court-admissible audit trails. Plus, DocuSign's advanced workflow tools accelerate your execution process: The bulk-send feature allows you to gather individual consent from a large number of users, while automated reminders and conditional routing keep complex approvals on track. With these advanced capabilities, DocuSign eSignature gives you the power to maintain relationships with confidence. By offering an open integration framework as well as over 350 ready-made integration solutions with applications like Salesforce, NetSuite, SAP and more, DocuSign helps you move fast in times of rapid change and uncertainty.

Brexit might also impact your T&Cs, privacy policies and other standard terms which you will need to update and for which you may need to capture consent from your partners and customers. **DocuSign Click** provides an easily-auditable mechanism to capture written consent to standard terms, all with a single click. Administrators can configure the clickwrap layout, enforcement methods, and delivery methods, as well as manage updates to existing agreements. Click captures date, time, and other critical info in the audit trail, along with clear visibility into which user agreed to which version of an agreement.

Agreement Cloud products for Brexit readiness

DocuSign Intelligent Insights

DocuSign CLM

DocuSign eSignature

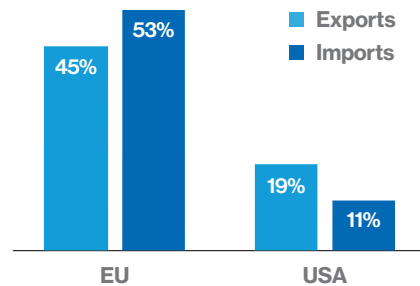
DocuSign Click

UK – EU trade

£291 billion

UK exports to the EU
(45% of all UK exports)

UK trade in goods and services with EU and USA compared, 2018 (%)



About DocuSign

DocuSign helps organisations connect and automate how they prepare, sign, act on and manage agreements. As part of the DocuSign Agreement Cloud, DocuSign offers eSignature: the world's #1 way to sign electronically on practically any device, from almost anywhere, at any time. Today, more than 500,000 customers and hundreds of millions of users in over 180 countries use DocuSign to accelerate the process of doing business and to simplify people's lives.

DocuSign, Inc.
Broadgate Quarter
9 Appold Street, 2nd Floor
London EC2A 2AP UK

For more information
sales@docusign.co.uk
+44 203 714 4800

docusign.co.uk