

## Remediate Contracts in Compliance with Evolving Privacy Regulations

Many factors can trigger the need for contract remediation, including new data privacy regulations for using and managing consumer or employee data. Unfortunately, traditional manual processes for such a review are stale, clients struggle to identify impacted agreements, and there's no business-as-usual structure to requery contracts or for ongoing analysis. With DocuSign, you can simplify and streamline manual review and identification, seamlessly amend contracts and track your iterative efforts, for greater insight into your agreement landscape.

### Quickly identify impacted contracts

Utilise pre-built AI models and templates to search across all of your agreements for relevant terms, whether those contracts are stored in a central repository or are distributed across your organisation. Reduce the number of hours spent in manual review of impacted contracts, minimise reliance on expensive outside counsel or LPO review and increase accuracy by identifying contract language not included in keyword searches.

### Easily understand, assess and triage risk levels

Triage contracts into like risk groups and align them with the applicable remediation pathway, and then apply this knowledge to future contracts, eliminating the need to start from scratch each time. Automatically track remediated contracts for future triggering events and update contract terms with pre-approved language, saving time and money and reducing your risk exposure.

### Simplify the negotiation and signing of amendments

Manage repapering processes by automatically routing agreements to multiple parties, allowing them to sign in parallel or in a prescribed order. Identify each signer with a method appropriate to their region and agreement type. And track redlines so key information isn't overlooked. You can also monitor the status of each participant and create a remediation record used to document the signing process, authentication method and other contextual information.

### Securely track and store agreements

Quickly and securely collect agreement information from your suppliers about their data processing and protection protocols. Retain agreements, including those relevant to selling or sharing personal data, in a centralised location or maintain centralised access across different repositories and retrieve agreements based on search criteria at any time, from anywhere. And provide auditors evidence of your actions with an audit trail that tracks all activities.

## Challenges

**49%**

of companies can't proactively detect problematic language<sup>1</sup>

**+29 hours**

on average taken to generate, negotiate and locate a contract<sup>2</sup>

## Results

**85%**

reduction in time to review 40K contracts

**50%**

projected cost savings using optimised intelligent review

**8x**

more impacted contracts surfaced using AI models vs. keyword search

## The DocuSign Agreement Cloud for Contract Remediation

At least 50% of general counsels are either moderately or very concerned about changing privacy laws that may impact their business.<sup>3</sup> And for good reason. Noncompliance can lead to monetary fines and penalties. Yet, legal teams are handicapped when it comes to responding to evolving regulations. The DocuSign Agreement Cloud transforms slow, manual and frustrating contract remediation processes into a simplified, streamlined operation that mitigates risk, saves money and provides richer insights.

### Insight

Leverage an extensive collection of pre-built AI models designed to find and analyse terms within contracts, such as privacy, indemnification and certification, and data transfer clauses.

### eSignature

Capture third-party consent to amendments and get updated contracts signed in minutes with a secure audit trail and simple-to-use mobile forms that work on virtually any device.

### Click

Capture consent to standard agreement terms with a single click. Update terms and conditions and privacy policy clickwraps with a clear audit trail and versioning to mitigate legal risk.

### CLM

Upload triaged documents with pre-approved workstreams and automate repapering and tracking processes from generation and review to centralised storage and search.

### Analyzer

Prioritise renegotiation by scoring risk from third-party contract language, enabling self-service for lines of business and enhancing support for busy legal and contract teams.

### Integrations

Easily embed DocuSign into your existing tools with 350+ pre-built integrations with common supplier, CLM, ERP and document management solutions, such as SAP Ariba, NetSuite, NetDocuments and more.

**Learn more about how DocuSign Agreement Cloud can help your legal team.**

1 [The State Of Systems Of Agreement](#)  
2 [The State of Contract Management](#)  
3 [2021 ACC Chief Legal Officers Survey](#)

#### About DocuSign

DocuSign helps organisations connect and automate how they prepare, sign, act on, and manage agreements. As part of the DocuSign Agreement Cloud, DocuSign offers eSignature, the world's #1 way to sign electronically on practically any device, from almost anywhere, at any time. Today, over a million customers and more than a billion users in over 180 countries use the DocuSign Agreement Cloud to accelerate the process of doing business and simplify people's lives.

## Use case examples

### Automation of key terms assessment

- Data use and transfer terms
- Indemnification clauses
- Certifications
- Requery due to complexities
- Updating Standard Contractual Clauses (SCCs)

### Risk triage and categorisation

- Segmenting agreements by sub topic
- Applying regional privacy rules by consumer location

### Supplier, consumer and employee agreements and amendments

- Master services agreement
- Data processing agreement (DPA) addendums
- Controller agreement addendums
- Processor agreement addendums
- Standard contractual clauses exhibits and schedule
- Updated SCCs or Binding Corp Rules (BCRs)
- Consumer terms and conditions updates
- Employee agreements and onboarding forms
- Background check consents

### Centralised storage and certification processes

- Central document repository
- Internal and regulator audits
- Communication with consumers
- Tracking of impacted contracts for future compliance
- Document search



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